

MDA NEWS

A Newsletter of the Montana Dental Association

Volume XXXIII - Issue 3 - 2012

INSIDE THIS ISSUE

2012 General Assembly Notes	3
Message From Your President	4
Montana Dental Advocate	6
MDA Leaders Lobby Congress	8
MDA Board of Directors Meeting Summary	11
MDA Fall CE Course	12
Classifieds	14
Dental Datebook	16

MDA'S NEW OFFICERS BRING STRONG LEADERSHIP EXPERIENCE

MDA's 2013-2012 officers, elected in April by the MDA General Assembly, will guide the association into a year that will be full of new programs.



Dr. Kurt S. Lindemann was installed as president.

He has practiced in Kalispell since 2001 and has served as president of the local First District Dental Society. Dr. Lindemann is a Fellow in the International Congress of Oral Implantologists and the International College of Dentists.

Dr. Lindemann is involved as a volunteer in the Donated Dental Services program, Give Kids a Smile program and as a youth soccer coach in the Flathead valley.

He received his Doctor of Dental Surgery degree from Loma Linda University in 1999 and his Bachelor's degree in Biology from The University of California, Santa Barbara. Dr. Lindemann resides in Kalispell with his wife Jodie and their two children.

Dr. Michael A. Veseth was installed as president-elect. He has served as vice-president and on the MDA Board of Directors and Executive Committee.



Dr. Veseth has practiced in Malta since 1988 and prior to that in Columbus. He received his Doctor of Dental Surgery degree from Washington University in St. Louis and is a graduate of Montana State University. He is a member of First Lutheran Church and Malta Kiwanis.



Dr. Christopher A. Hirt was elected vice president of the Montana Dental Association, representing 645 dentists statewide. He has served as Secretary/Treasurer and on the MDA Board of Directors and Executive Committee.

(continued on page 9)

MDA HONORS AWARD RECIPIENTS

MDA presented its highest recognition to dentists, hygienists and assistants during the 2012 Annual Meeting in Missoula. Congratulations to all!

Clinical Excellence Award



Dr. John J. Atchinson received the Clinical Excellence Award in recognition of his contributions to the practice of dentistry.

Dr. Atchinson has practiced in Whitefish since 1964 and prior to that served in the Air Force dental corps. He is a charter member of the Montana Study Club, an organization dedicated to life-long advancement in clinical training. Dr. Atchinson helped initiate the Emergency on Call Dental programs serving Kalispell and Whitefish. He is an active participant in Give Kids a Smile and a school dental health education volunteer.

(continued on page 11)

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MDA GENERAL ASSEMBLY SUMMARY

Montana Dental Association

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OFFICERS

President:

Dr. Kurt S. Lindemann (Kalispell)

President Elect:

Dr. Michael Veseth (Malta)

Vice President:

Dr. Christopher A. Hirt (Billings)

Secretary/Treasurer:

Dr. Charles L. Wilson (Glasgow)

Immediate Past President:

Dr. Robert A. Neill (Butte)

Delegates-at-Large:

Dr. Douglas S. Hadnot (Missoula)

Dr. Roger K. Newman

(Columbia Falls)

BOARD OF DIRECTORS

Dr. Cody Haslam (Billings)

Dr. James P. Herzog (Butte)

Dr. David C. Keim (Kalispell)

Dr. James R. Kolstad (Lewistown)

Dr. Lee D. Laeupple (Havre)

Dr. Gregory D. Olsen (Missoula)

Dr. Kevin L. Rencher (Helena)

Dr. William R. Samson (Havre)

Dr. Kenneth C. Small (Great Falls)

Dr. Jason A. Tanguay (Bozeman)

Dr. Charles L. Wilson (Glasgow)

STAFF

Executive Director: **David Hemion**

Executive Assistant: **Jean Strainer**

Office Assistant: **Rosita Patrick**

The Association's General Assembly met on April 26 in Missoula to elect officers, amend the Constitution and Bylaws and conduct other business. Here is a summary of actions.

New MDA Officers for 2012-2013:

Dr. Kurt S. Lindemann, President

Dr. Michael A. Veseth, President-Elect

Dr. Christopher A. Hirt, Vice President

Dr. Charles L. Wilson, Secretary-Treasurer

These amendments to the Constitution and Bylaws were adopted:

Constitution, Article VII, Section 1

The officers of this Association shall be a President, a President Elect, a Vice-President, a Secretary-Treasurer, and immediate Past President. The term of the Secretary-Treasurer shall be three (3) years. An officer must be domiciled in and maintain the officer's primary residence within the state of Montana during the officer's term in office.

Bylaws, Article III, Section 5

The SECRETARY TREASURER shall be the chair or vice chair of the Financial Oversight Committee. In consultation with the President, the President -Elect and the Executive Director, the Secretary-Treasurer shall prepare and propose the annual budget for consideration by the Board of Directors. The Secretary-Treasurer will present a detailed financial report to the Board of Directors at each meeting, to the membership at the annual meeting, and when called upon by the President. The Secretary -Treasurer shall have access to all records, financial statements, audits, account statements and other information of the Association as needed to fulfill the responsibilities of the office.

Constitution, Article X, Section 8

FINANCIAL OVERSIGHT COMMITTEE - The Financial Oversight Committee shall consist of the Secretary-Treasurer, who shall serve as chair or vice-chair and four (4) appointed members. The Committee shall meet at least three times each year. Appointment shall be for three-year terms with a 1-1-2 1-1-1 rotation. The President, President-Elect, and Vice President of this Association shall serve as advisory members without the right to vote.

Constitution, Article X, Section 2

GOVERNMENT AFFAIRS COMMITTEE - The Government Affairs Committee shall consist of the president, president-elect, vice president, and immediate past president, the chair of MoDePAC, and three (3) at-large members selected for rotating three-year terms

Constitution, Article IV

Article IV, Section 4 - A dentist is eligible for membership in an adjacent component dental society, if approved by the new component society.

Constitution, Article II MDA Mission Statement

The mission of the Montana Dental Association is to represent the interests of the members of the dental profession and promote the art and science of dentistry to improve the health of Montanans.

The Assembly voted down a resolution from the Board of Directors to transfer funds in the MDA Direct Reimbursement account to the MDA reserve account.

MESSAGE FROM YOUR PRESIDENT, DR. KURT LINDEMANN

Several weeks have passed since the MDA annual meeting in Missoula. This meeting was one of the best attended by both dentist members and their team members. I hope you had an opportunity to take in some outstanding continuing education along with catching up with old friends and colleagues. Great CE is just one of the many benefits we have as members of our state association.

Many think of the summer as a break away from district dental society meetings and activities associated with organized dentistry. A benefit to you is that your Montana Dental Association does not take summer recess.

The Government Affairs Committee is very active gearing up to the 2013 legislative session. The committee will continue to deal with issues that carry over from the past legislative session and current interim committee sessions. We will also be considering legislation, something the MDA has not had the opportunity to do the past few years.

We have learned that the hygiene sealant bill will probably be back this winter. As many of you are aware the MDA has begun a school based/ school linked sealant program. Pilot programs have occurred in both the Bozeman and Kalispell areas. These programs have had nice participation from a team of dentists, hygienists and dental assistants. Thanks to all dental team members that have participated thus far. I urge the other district societies to begin programs in their communities as soon as possible. The MDA thanks Dr. Jane Gillette of Bozeman for leading implementation of the sealant program. Please contact the central office for more information in establishing a school sealant program in your part of the state.

As many of you know the Economic Affairs Interim Committee (EAIC) of the Montana State Legislature had the challenge of reviewing most of the state professional boards in an effort to make sure that they were serving their intended purpose. Part of the review included the Board of Dentistry. Denturists and the Montana Dental Hygienists' Association lobbied the EAIC in an attempt to have a separate board created for denturity and dental hygiene. Your association successfully advocated keeping the board together when the EAIC agreed by a 7-1 vote. MDA's compromise created standing hygiene and denturity committees that do have a majority makeup of hygienists and denturists. These committees would review any items pertaining to that particular facet of oral health and bring back recommendations to the full Dental Board for discussion and action as needed. Unfortunately it appears that the denturists are unwilling to abide by

the EAIC decision and are again attempting to fracture the Board of Dentistry. Much of the argument is over scope of practice, which requires statue change and is not a decision of the Board of Dentistry. This most likely will be an ongoing issue and the Government Affairs Committee will continue to monitor and advocate MDA's position.

What proactive legislation is the MDA considering? Throughout the United States legislation has been passed or proposed that prohibits insurance companies from placing caps on non-covered dental services. Why are these third party payers attempting to do this? By limiting fees it allows these carriers to market their dental plans as costing less without bearing any of the financial risk. They gain a competitive market advantage by shifting the risk to the providers. We are starting to hear of non-covered fee caps affecting MDA member dentists. Your Government Affairs Committee will be reviewing other existing state legislation dealing with this issue and will be developing a bill to bring forward by the fall.

As you can see the Government Affairs Committee has a fairly busy summer ahead preparing for the 2013 session. This group will work hard for you in the coming months and your association will keep you updated as legislative and Board of Dentistry issues come up.

I wish you a summer filled with great Montana adventures!

Kurt Lindemann



Kurt and Jodie Lindemann with their children Blake and Emery.

Congratulations!!!

Dr. Tara Eller
has entered into a Partnership with
Dr. Bill Brennick - Butte

"I am really excited about my new practice, and it would not have been possible without the professional services of Consani Seims."

Dr. Chris Clave – Polson

Dr. Chris Clave
has purchased the General Practice of
Dr. Jason Heintz - Polson

"Our expectations were more than met. We felt that Consani Seims went above and beyond, and we would hire them again in a heartbeat! Wendy was an absolute joy to work with. We felt that she truly cared about helping us make the right decisions for our family and our business. She was extremely professional and readily available. We have already recommended Consani Seims to many of our friends."

Dr. Jason Heintz – Polson

Dr. Steve Mosby
has purchased the General Practice of
Dr. Dale Chamberlain - Lewistown

"My expectations were not only met, but exceeded. The transition went well, and our partnership is very successful -- especially in light of the medical leave I had to take during the transition. Perhaps the most valuable service was the transition support prior to and after the actual sale. Explanations of what to expect and pre-contract discussion between my prospective partner and myself, although quite comprehensive, helped us avoid many difficulties. They have performed a most outstanding service."

Dr. Bill Brennick - Butte

"Consani Seims did a great job of marketing our Practice. When it came time for the transition, they were most helpful. Thank you Wendy and Consani Seims."

Dr. Daniel Harry - Chinook

Dr. Veronica Montgomery
has purchased the General Practice of
Dr. Daniel Harry - Chinook

"Consani Seims was great! Even though they were representing the Seller, Wendy made sure I was comfortable with the purchase and answered all my questions any time of the day or night!"

Dr. Veronica Montgomery - Chinook



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A banner for the Montana Dental Advocate website. On the left is a small image of the Montana State Capitol building. To its right, the words "MONTANA DENTAL" are written in a light blue, spaced-out font above the word "Advocate" in a large, bold, dark blue font. Below this is a navigation bar with a search icon in a rounded rectangle, followed by buttons for "THE ADVOCATE", "ISSUES", "MESSAGE", "POLICY", and "ACTION". Below the navigation bar is a blue button that says "CONTACT YOUR CONGRESSIONAL DELEGATION". To the right of this button is the headline "MONTANA DENTISTS EDUCATE MONTANA LEGISLATURE AT 2013 SESSION" in blue. Further right are icons for Twitter, RSS, and Facebook. At the bottom right, it says "tags: brushing, policy." and at the bottom left, "READ MORE | POSTED ON MAY 8TH, 2012 | TAGGED WITH: POLICY, TEETH".

MONTANA DENTAL
Advocate

THE ADVOCATE | ISSUES | MESSAGE | POLICY | ACTION

CONTACT YOUR CONGRESSIONAL DELEGATION

MONTANA DENTISTS EDUCATE MONTANA LEGISLATURE AT 2013 SESSION

tags: brushing, policy.

READ MORE | POSTED ON MAY 8TH, 2012 | TAGGED WITH: POLICY, TEETH

THE "MONTANA DENTAL ADVOCATE" IS COMING TO YOU

MDA members have always been effective grassroots lobbyists, on issues such as support for dental care for low-income patients and opposition to bills to expand scope of practice for dental hygienists and denturists. These bills will be back, along with others, and MDA members will again be called to action.

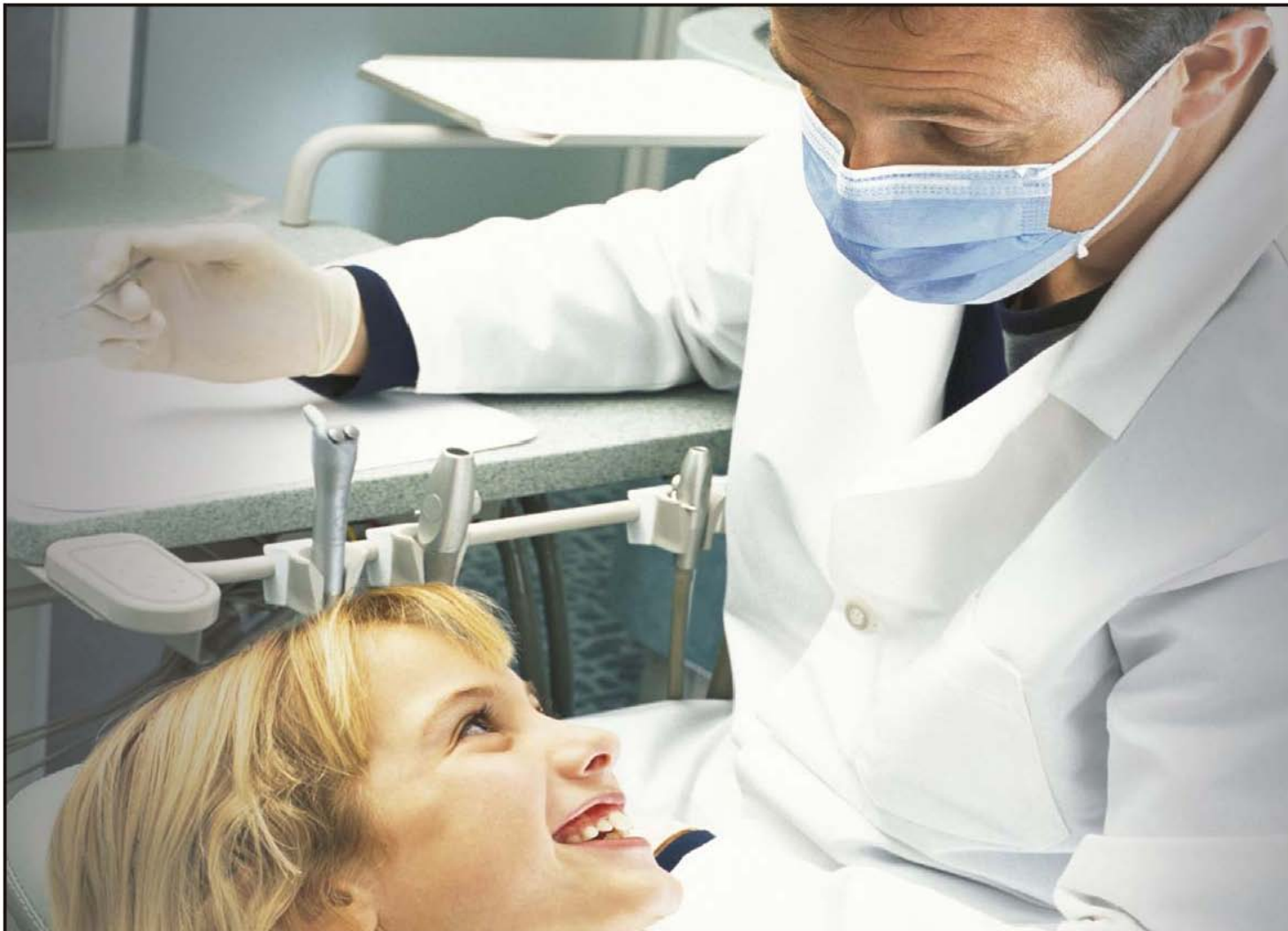
In July, MDA will introduce the "Montana Dental Advocate," a powerful new lobbying member service that will make your voice in the Legislature even stronger. Montana Dental Advocate is an on-line grassroots tool that will empower MDA members to communicate directly with their legislators in a consistent and timely manner.

"It's important for the MDA to have state of the art lobbying tools in place to ensure that we are providing solid information to legislators," said Dr. Kurt Lindemann, MDA president.

MDA Advocate will also expand MDA's effectiveness by utilizing current social media tools such as Facebook and Twitter.

All members will be able to access the MDA Advocate site, which will be password protected. MDA Members will have access to background information, talking points and a convenient messaging program to directly contact their legislators. Members will also be able to communicate with each other as issues emerge. While the on-line tool will be focused on the Montana Legislature, it will also improve your communication with the Montana congressional delegation regarding Federal issues, thanks to a partnership with the American Dental Association.

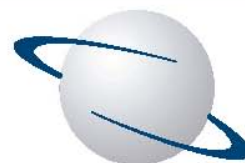
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MDA LEADERS LOBBY CONGRESS

Submitted by Dr. Doug Hadnot

MDA President Dr. Kurt Lindeman, MoDePAC Chair Dr. Kevin Milto, Government Affairs Committee Chair, Dr. Doug Hadnot, 11th District ADPAC Board members and Executive Director David Hemion traveled to Washington DC in May to attend the ADA sponsored Washington Leadership Conference. The WLC is an opportunity to learn about some of the current issues that affect our profession on a national level, and carry Montana's message to our members of Congress. The conference featured other key members of Congress and a political analyst, which gave us a feel for what's happening on Capital Hill.

Here's a summary of legislation that we discussed with Montana's Congressional delegation.

Medical Devices Excise Tax

An excise tax on medical devices was part of the Patient Protection and Affordable Care Act ("Obamacare") passed in 2010. It will apply to medical (and dental) "devices" at the manufacturing level. The IRS is currently formulating the rules for what constitutes a "medical device". That would most certainly

Breaking News

H.R. 436 to repeal the Medical Device Excise Tax passed the House on Friday, June 8.

include the equipment we use in our offices (X-ray machines, delivery units, sterilizers, handpieces, etc.), and may include such things as implants, orthodontic wires and brackets, crowns, bridges, and filling materials. Medical device manufacturers, producers, and importers are likely to pass any costs imposed by excise taxes on to providers and ultimately consumers

in the form of higher prices on those devices. The tax will take effect in 2013, and the ADA estimates that the excise tax will cost the average dental practice approximately \$3,000 per year – increasing the cost of dental care by over \$400 million annually.

Two bills have been introduced to repeal the tax, H.R. 436 and S. 17. Congressman Denny Rehberg signed on as a co-sponsor of the House bill and the House passed it on June 6.

Senators Max Baucus and Jon Tester offered no support for the Senate bill, but were somewhat sympathetic to our arguments. Both bills have strong support, but with the current makeup of the Senate, and this being an election year, it is doubtful that anything will happen, except perhaps a delay to "tweak the language".



Dr. Doug Hadnot, Dr. Kevin Milto, Dr. Kurt Lindemann, and David Hemion, Executive Director, in front of the U.S. Capitol.

Charitable Dental Care

ADA has endorsed the Coordination of Pro Bono Medically Recommended Dental Care Act - S. 1878/ H.R. 4091. The legislation creates a grant program (authorized at \$2 million per year for five years) that will support the coordination of medically recommended dental care for low income individuals. The dental care will be provided by volunteer dentists at no cost to the patients. (This is essentially the Donated Dental Services program that has worked

very well in Montana for many years.) It has been estimated that the \$10 million grant investment in this bill will return roughly \$65 million in medically-necessary, pro bono dental treatment and will help 25,000 Medicare and/or Medicaid beneficiaries.

In talking with our representatives, we pointed out that the value of the DDS to Montana, and that dentists have donated more than \$2.6 million in dental care to individuals in need. Senator Tester recently signed on as a cosponsor for the bill, and I believe that was a direct result of our efforts.

Coordination of Benefits

The third piece of legislation we lobbied for was H.R. 4818, The Dental Insurance Fairness Act of 2012. It would require the coordination of benefits in ERISA plans. With no companion bill in the Senate, it is very doubtful that this will go any further this year. We also spent a few minutes providing an update on the fluoridation issue in Bozeman and, of course, advocating for the repeal of the McCarran-Ferguson Act. (That's the one that exempts insurance companies from the anti-trust laws.)

We were fortunate to meet personally with both Senators Baucus and Tester, and also attended the Montana Coffee that they have on Wednesday mornings. If you are ever in Washington DC, this is a great opportunity to meet one on one with them without an appointment. Unfortunately, Congressman Rehberg was unable to meet with us, as he was called away for a required floor vote. We did meet with staff members in all three offices. Over the years, we have developed a very good working relationship with many of them.

In coming and going to our meetings, we had an opportunity to visit the new Capital Visitors Center. It houses statues honoring notable figures from all the states, including Montana's Jeanette Rankin.

On behalf of our group, I want to thank the MDA for the opportunity to attend this important meeting in our nation's capital. If you have questions about these issues, please feel free to contact any one of us.



Senator Max Baucus, Dr. Doug Hadnot, Dr. Kevin Miltko, Dr. Kurt Lindemann, Mr. David Hemion, and Senator Jon Tester.



The Montana delegation poses in front of the Jeannette Rankin statue in the U.S. Capitol.

MDA Newly Elected Officers (Continued from Front page)

Dr. Hirt has practiced in Billings since 2004. He is a Fellow of the International Congress of Oral Implantologists, and member of the Academy of General Dentistry. Dr. Hirt received his Doctor of Dental Medicine degree from Oregon Health Science University in 2004. He is a graduate of Montana State University-Billings.

Dr. Hirt is a Donated Dental Services volunteer and Give Kids a Smile participant.



Dr. Charles L. Wilson was elected Secretary-Treasurer. He has served on the Financial Oversight Committee and on the MDA Board of Directors.

Dr. Wilson has practiced dentistry in Glasgow since 1978. He is a fellow in the International College of Dentists and a charter member of the BYU Academy of LDS Dentists. He is also active in Boy Scouts, Kiwanis, Church, and School Board organizations. He is a past president of the Montana School Board Association, and has served as a Glasgow School trustee since 1992.

Dr. Wilson received his Doctor of Dental Surgery degree from UCLA Dental School in 1976, after having attended college at the University of Texas at Austin, and Brigham Young University at Provo. He then worked in the Indian Health Service dental clinic in Wolf Point for two years before relocating to Glasgow to enter private practice.

Dr. Rob Neill, immediate past president, and Drs. Doug Hadnot and Roger Newman, ADA Delegates-at-Large, will join the new officers on this year's MDA Executive Committee.

MDA ANNUAL MEETING HELD IN MISSOULA



President Dr. Rob Neill with President-Elect Dr. Kurt Lindemann.



ADA 11th District Trustee Dr. Roger Kiesling swears in Dr. Chris Hirt as Vice-President and Dr. Charles Wilson as Secretary/Treasurer.



Dr. Gordon Christensen presented a full-day lecture.



Members enjoy the MoDePAC Breakfast.



Dr. Jane Gillette demonstrates a knee to knee exam during the Montana AbCd training. She is joined on her left by Vista volunteer Ellen Missert, Dr. Dan Harrington, and the toddler's mother.



On behalf of MDA, Dr. Kurt Lindemann presents roses to Suzie Neill for her outstanding support of Dr. Neill as president.



Past President Dr. D.J. O'Neill and Dr. Doug Hadnot celebrate Dr. O'Neill's candidacy for the state senate.



Bob Stutman gave a riveting presentation on drug abuse.



Dr. Tony Frederickson and Dr. Ingrid McLellan attend the new dentist reception.

MDA Honors Award Recipients (Continued from Front page)



T. T. Rider Award

Dr. Kenneth C. Small received the T. T. Rider Award, recognizing Dr. Small's contributions to the dental profession and his local community.

Dr. Small has practiced in Great Falls since 1968 and prior to that was a Naval Dental Officer stationed at

USNTC, San Diego. He is a member of MDA's Board of Directors and has served in numerous leadership positions with MDA and the local Fourth District Dental Society.

Dr. Small is a member of the Montana Foundation of Dentistry for the Handicapped, Academy of General Dentistry, Oregon Dental Association, American Society of Clinical Hypnosis and a charter member of the Gordon Christenson Study Club

Dr. Small served as a board member of the MSU College of Technology, helped to establish its dental hygiene program and has been a clinical instructor for its dental assisting program. As a board member of the City County Health Board, he oversaw the creation of the Great Falls Health Clinic dental clinic and has volunteered and recruited others to serve. Dr. Small was a leader for the "Vets 4 Vets Stand Down", providing dental screenings to more than 2,500 veterans over the past four years. He is a volunteer at the Great Falls Rescue Mission dental clinic and participates in sealant and screenings for public schools and Hutterite colonies.

Dr. Small has been a Scoutmaster, Explorer Post Advisor, president of the Bison Boosters, coach, and AA basketball championship tournament official. He served the Missouri River Fly Fishers as a three-time president.



Outstanding Dental Hygienist Award

Janet Lieberg RDH received the Outstanding Dental Hygienist Award, presented annually to recognize outstanding contributions in dental hygiene practice and to the community.

Ms. Lieberg has been employed by Associated Dental Care of Helena since 2002. She is a graduate of Carroll College.

She was elected president of the Montana Dental Hygienists' Association in 2009, but was unable to take office due to family commitments. She has served on its board of trustees for 16 years. Ms. Lieberg has also been a delegate to the American Dental Hygienists' Association. She is a volunteer providing care for Head Start children a other dental charitable programs.



Outstanding Dental Assistant Award

Laurie Turner has received the Outstanding Dental Assistant Award presented annually to recognize outstanding contributions in dental assisting and the community.

Ms. Turner has been employed in the practice of Dr. Sheldon Ivers in Great Falls since 1972 .

"In the 40 years she has worked in my office, she has shown impeccable ethics and professionalism," Dr. Ivers said. "Laurie has the respect and admiration of dental peers in our practice and in the dental community."

MDA BOARD OF DIRECTORS APRIL 25 MEETING SUMMARY

Here are highlights of the April 25 meeting of the MDA Board of Directors in Missoula.

The Board:

- Approved moving forward on a bill to prohibit insurers from placing fee limits on services that are not included in a dental benefit contract.
- Referred development of legislation to create expanded function dental auxiliaries to the Government Affairs Committee.
- Reviewed legislation that is likely to be introduced in 2013. The bill to allow unsupervised hygienists to place sealants in schools will be introduced again. MDA opposed this bill in 2011, sponsored by Sen. Mary Caferro, and it failed to pass the Senate on a tie vote. Denturists are expected to sponsor bills to expand their scope of practice and to splinter regulation of dentistry, hygiene, and denturistry.
- Appointed Dr. Will Samson for a second term as the New Dentist member of the Board. Dr. Samson also chairs the Committee on the New Dentist.

- Approved a policy allowing MDA members who are candidates for public office to have access to the MDA member email list if approved by the Government Affairs Committee.

The Board heard a report on a campaign by anti-fluoridationists in Bozeman to halt the city's 59-year fluoridation program. The City Commission declined a request to stop fluoridating. Petitions are being circulated to place a referendum on the November ballot to stop fluoridation.

The Board heard an update on the Sealants for Smiles! Program taking place in schools or linked to dental offices. Sealant projects are underway in Kalispell, Willow Creek, Great Falls, and Butte.

Reviewed progress on an MDA-sponsored oral health and prevention awareness project. The program will be introduced in July.

AFTCO NATIONWIDE



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Presents



Dr. Terry Tanaka

Problem Solving in Restorative Dentistry: "What's New in 2012?"

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Best Western Helena Great Northern Hotel

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Helena, Montana

Registration, 7:45 am Class, 8 am – 4:30 pm

ABOUT THE CLINICIAN

Terry T. Tanaka, D.D.S., is a Clinical Professor in graduate prosthodontics at the University of Southern California, School of Dentistry, and maintains a private practice in prosthodontics in Chula Vista, California. He is a Diplomate of the American Board of Orofacial Pain, the Director of Research for the Clinical Research Foundation and holds fellowships in the Academy of Dentistry International, American College of Dentists and International College of Dentists. His educational videotapes on Implants, Restorative Procedures, TM Dysfunction and Anatomy are used in over 80 medical and dental schools and surgery programs throughout the world.



ABOUT THE COURSE - 7 Credit Hours

Presentation is designed for dentists, dental assistants and dental hygienists. Dr. Tanaka will present interdisciplinary treatment planning. He will cover what the restorative dentist must know and why, in a practical, "patient rounds" format.

- Participants will be asked to identify the etiology and the primary goals of treatment, who will do what, in what sequence and why?
- What are the patient's esthetic requests and demands, what are the occlusion requirements of the patient and how realistic are they?

COURSE OBJECTIVES

1. Cases will be presented involving patients with commonly seen restorative problems, with unrealistic demands and overlying muscle and joint conditions that will complicate not only the ability to complete the restorative procedure, but also the selection of the proper restorative material.
2. Each doctor and staff member will have an opportunity to hear the patient history, read x-rays, identify and select the important criteria affecting the outcome and make a diagnosis.
3. Participants will then select from a list of proposed treatments and select an appropriate restorative material.
4. Participants will have time to discuss their diagnoses and treatments.
5. Specific guidelines and references to published studies will be presented to avoid the, "because I said so," factor.

Thank you for pre-registering...
Lunch and breaks are included in the cost of tuition. No refunds will be issued after the course date.

PLEASE LIST YOUR EMAIL ADDRESS BELOW TO RECEIVE THE PRE-CLASS QUESTIONNAIRE.

MDA Member Dentist _____	\$245
With CE Credit Sticker _____	\$220
ADA Member/other than MT _____	\$290
MDA Retired Volunteer Dentist _____	\$ 75
Non-Member Dentist _____	\$380
Hygienist/Staff Att. with Dentist _____	\$ 95
Hygienist/Staff Att. w/o Dentist _____	\$110
Total _____	

Attendee's Information

Name _____

Address _____

City, State, Zip _____

Phone _____

Additional Attendees _____

Method of Payment

Check made payable to MDA

MasterCard VISA Am Ex Discover

Credit Card # _____

Expiration Date _____

Signature _____

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REGISTER ONLINE: WWW.MTDENTAL.COM



Montana Dental Career Center

Practice Opportunities

Practice for Sale

Northwest Montana Experience the Mountains, Flathead Valley and Glacier National Park. This is a quality, fee for service Family Practice, committed to excellence and provides all facets of patient centered care including fixed and removable Prosthetics, Surgery, Endodontics, and Pediatric Dentistry. The Flathead Valley has a growing diverse economy, an International airport, good schools and a Community college. Hunting, fishing and golf are all available in addition to the symphony, live theatre and art galleries. Reply in confidence to Dr. Don Hanson

www.qualitytransitionsdds.com 406-862-6260

Western Montana - Excellent family Practice opportunity providing a wide cross section of dental care. In the heart of the Rocky Mountains with unlimited outdoor activities, e.g. hunting, hiking and fishing. Easy Interstate drive to large University. Reply in confidence to Dr. Don Hanson (406) 862-6260

www.qualitytransitionsdds.com

Missoula - Solid nucleus of patients in small, two operator practice. This three day a week practice is perfect for a merger or satellite. The seller is very flexible and willing to either walk away or work back one or two days a week - your choice. It would also work great for someone who wants a reduced schedule and time to enjoy the unparalleled beauty and limitless outdoor recreation that the area has to offer. For detailed information about this opportunity and others, contact Wendy Hirai at ADS Northwest/Consani Seims Ltd. (866) 348.3820

www.mydentalbroker.com No charge to buyers for assistance with any of our listings.

South - Progressive, fully digital, and 100% Fee for service too! Practice is collecting well over \$1 million. Loads of room for buyer and associate(s) too. Owner to associate back on a reduced schedule as a condition of sale. Best of all worlds - experienced, highly regarded dentist to mentor in the business aspects, as well as cover for you so you can actually take a vacation. For detailed information about this opportunity and others, contact Wendy Hirai at ADS Northwest/Consani Seims Ltd. (866) 348.3820

www.mydentalbroker.com No charge to buyers for assistance with any of our listings.

South - Huge practice with very little PPO. The equipment is all newer and includes digital X-ray and lasers. The owner is not yet ready to retire and would prefer to associate back two days a week after the sale. Very well run practice with unbelievably profitable bottom line. Have your cake and eat it too! Close to national recreation areas, major airport, hospitals

and university. For detailed information about this opportunity and others, contact Wendy Hirai at ADS Northwest/Consani Seims Ltd.

(866) 348.3820 www.mydentalbroker.com No charge to buyers for assistance with any of our listings.

Billings - Small patient base Billings practice, 4 opts, west end, good parking - excellent merger or start-up option. AFTCO (406) 462-5615


Billings - Great merger or start-up alternative with two fully equipped new operatories, and room for two additional. Collections are averaging \$250,000. Do you need a new, modern space? Otherwise, great opportunity to save on Marketing \$\$ and immediately increase your patient base by merging this practice into yours. For detailed information about this opportunity and others, contact Wendy Hirai at ADS Northwest/Consani Seims Ltd (866) 348.3820

www.mydentalbroker.com No charge to buyers for assistance with any of our listings.

Casper, Wyoming - 4 OPS in Great Location. Collecting \$300,000. Doctor retiring. Possible owner financing. Call Tyler and Jerry Weston, 303-526-0448

pma0448@yahoo.com (ad continued on next page)

Quality Products at Amazing Prices. Case after Case.



actual case

CALYPSO™ The New Generation All-Ceramic Restorations


- Zirconia, at 1200 MPa flexural strength, resists crack propagation
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actual case



Assured Dental Lab

www.assureddentallab.com 877.283.5351



Montana Dental Career Center (continued)

THINKING OF RETIREMENT?

Jerry Weston will meet with you personally to discuss the transition of your dental practice. We will explore your options considering preparation, valuation, representation and timing of the sale. Call Jerry Weston (303) 526-0448, **PROFESSIONAL MARKETING AND APPRAISAL.**

Practice Opportunities Online

If you are a Montana dentist who is trying to sell your practice or seeking an associate or partner, you may share that information with dental students and dentists who visit the MDA web site. This site is available to dental students and dentists interested in practicing in Montana who want to information about yourself and the kind of practice opportunity you are seeking.

If you have an opening in your dental practice for a dental hygienist or dental assistant and want the information shared with dental hygienists, dental hygiene students, dental assistants or dental assisting students, here is an opportunity for you to share details about your practice.

For dental hygienists, dental hygiene students, dental assistants and dental assisting students seeking to work in Montana, here is an opportunity for you to provide details about yourself and the opportunity you are seeking.

For complete details visit MDA's website at www.mtdental.com.



Classifieds

Dental Space for Lease

Helena - 3000 square feet. Large reception area. Three treatment rooms, lab area, x-ray room, recovery room, conference room, large treatment room plumbed for 3 additional chairs. Plumbed for nitrous oxide and oxygen. Excellent location near hospital. Creative Terms for Immediate Occupancy. Contact: 406.461-5100

Missoula - Professional Office Space on South Reserve. One 1,518 square foot suite in the Larchmont Building. For complete details please contact Paul Tiede at 406) 450 - 2264.

Missoula - Sub-lease: former location of the Missoula Pediatric Dentistry, P.C., at 1300 South Reserve Street. Modern dental clinic is 2200 +/- square feet. Fully wired, plumbed, and digitally integrated for six full operatories. Prime location with plenty of patient and staff parking spots. Countertops in front reception area and office space in great working condition. Medical gas systems, full sterilization center, and dental laboratory in place and ready for use. Willing to sub-let for \$8.00/ft and \$3.00 CAM fees for the next three years. If interested, please contact Paul Tiede at (406) 450 - 2264.

Missoula - Dental building for sale or long-term lease. 5 operatories with some cabinetry, but dental/office equipment not included. Available Summer 2012. Inquire mslanordstrom@msn.com or call (406)544-4936.

Temporary Coverage of Your Dental Practice

I am semi-retired in Bozeman, and provide locum tenens or "fill in" dental services. Whether it is an illness, military commitment, extended vacation, or just assisting during a transition, I can help. Contact Ron DeArmond at 406/579-8103, 406/586-1768 ron_dearmond@hotmail.com.

DENTIST HELPING DENTISTS SINCE 1984. Locum Tenens Interim Office Coverage: Vacations, Illness, Maternity Leave. Also, Excellent Job Opportunities. Forest Irons & Associates 800-433-2603. www.forestirons.com

Looking to Purchase

Cooperative Health Clinic of Lincoln is looking for a panorex x-ray film processor preferably with daylight loader. Contact Dr. Dan Harrington at 443-8920 or 491-3926.

For Sale

5 year old RamVac Bulldog QT vacuum regularly serviced by Patterson Dental. Great for 3 Op office. \$4,500 OBO. We had to buy a larger vacuum to support more Ops. Call Dr. Will Winterholler@406/652-0505 for more information.

Unitek Metalcraft Ortho Chair (tan color), Adec Micro-Cart Model #2514 (with slow and high speed Midwest American handpieces), and Ritter Super Starlite Model K dental light (pole mounted) are all in excellent condition and being sold together as a unit. Call Dr. Pardo at (406) 585-8498 or ipardo@q.com. Bozeman, MT

MDA WELCOMES NEWEST MEMBERS

If you are an MDA member and learn of a new dentist in your community who has not yet joined the association, please invite him or her to join. To obtain an application form, log on to www.mtdental.com or telephone the MDA central office at 1-800-257-4988.

John M. Bruce, IV, DDS - Great Falls
William C. Clave, DMD - Polson
Lindsey M. Hollern, DDS - Missoula
Steve M. Mosby, DDS - Lewistown
Joseph A. Petrino, DDS - Missoula

What is an ADA Life Membership?

You are eligible for ADA Life Membership when you reach your 65th birthday and you achieve 30 consecutive or 40 non-consecutive years of membership in the ADA. You will become a Life Member during the year of your 66th birthday. An active Life Member pays one-half dues. A retired Life Member is not assessed dues.

If you are not eligible for Life Membership upon retirement, you will pay one-quarter ADA dues only. You will not be assessed MDA or local component dues.



Dental Datebook

2012

July

12-14 Montana Fly Fishing Dental Conference. "Immediate Implant & Restoration, Soft Tissue Grafting", Dr. John Tingey. 8 CE credits. Contact: Dr. John B. McCollum (405) 683-5125.

September

7 Montana Board of Dentistry Meeting
14 MDA Fall CE featuring Dr. Terry Tanaka. Helena, Great Northern Hotel. Full details on page 13 or www.mtdental.com.
20 MDA Executive Committee meets in Helena.
21 MDA Board of Directors meets in Helena.

December

7 Montana Board of Dentistry Meeting

2013

January

7 Montana Legislature convenes
10 MDA Executive Committee meets in Helena. (tentative)
11 MDA Board of Directors meets in Helena. (tentative)

March

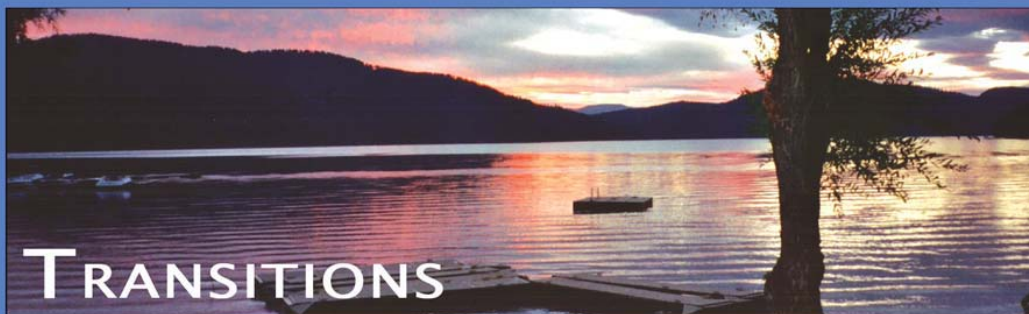
22 Montana Board of Dentistry Meeting

May

1-3 MDA Annual Meeting, Red Lion Colonial Hotel, Helena. Thursday, May 2 - Dr. Joel Weaver, "Do I Really Want to Sedate This Patient?", and Friday, May 3, Dr. Dolphine Oda, Oral Pathology.

October

31- Nov 3 ADA Annual Session - New Orleans.



TRANSITIONS

Donald G. Hanson, DDS, PC.: 406.862.6260
www.qualitytransitionsdds.com

Do
you
have
a
plan?



Keeping You in Touch with Dentistry in Montana