

## MDA Annual Meeting at Big Sky Filling Up Fast!

After moving MDA's 2020 annual meeting to Big Sky Resort on April 16-17, the response has been incredible. All 60 exhibit spaces are sold out, setting a new record! MDA contracted for 600-room nights, and nearly 350 room-nights are already filled.

Big Sky is the most stunning resort in the state and draws skiers from all over the world. It is visually breathtaking and on a clear day you can see more than 100 miles in every direction.

In addition to MDA offering some very valuable continuing education courses for dentists and staff, Big Sky Resort has an amazing choice of activities, from skiing and snowmobile trips to shopping and a world-class spa. Big Sky is normally one of the most expensive resorts in Montana, but MDA secured a block of rooms as low as \$159 a night, which is half their normal price. And your dental team and their family members can stay and



*Chris Kamman photo*

play after the conference during the last ski weekend of the year on April 18-19. Ski-lift tickets are \$99 (instead of \$160) to access eight breathtaking lifts.

At the opening session on Thursday, April 16th, you'll get to hear from the newly elected President-Elect of the ADA, and from the Montana state senator who helped us pass the law allowing general supervision of DANB certified dental assistants. After a good day of CE on Thursday, you can join us for the Awards Reception and a live 5-piece band in the stunning Huntley Lodge Dining Room, with floor-to-ceiling windows 30 feet high and a view of night-skiing on the mountain.

Don't miss out on the best MDA annual meeting in years. Join us at Big Sky and get registered today! See the registration brochure on page 7.

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## U.S. Army Reserve Recruiting Five Montana Dentists *Anyone interested in a \$100,000 signing bonus and \$250,000 in student loan repayments?*

### Al Garver, MDA Executive Director

Each year, at the MDA Annual Meeting, one booth typically includes recruiters for the U.S. Army Reserve Health Care Team. I took time to call them recently, to find out about opportunities in Montana. As it turns out, they have the ability to recruit one dentist per year over the next five years in our state, with weekend drills to be performed at Fort Harrison in Helena.



*MDA's Executive Director, Al Garver, served 34 years in the U.S. Air Force, including nine years in the Montana Air National Guard. He finished his career as the State Command Chief of the DC National Guard, retiring in 2017.*

I was blessed to have served 34 years in the U.S. military, with 26 of those years in the Guard and Reserve. Throughout that period of time, I was always amazed at how easily people dismissed “part-time” military service as an option for them. Rather than focus on that misinformation, I'd like to highlight some of the incredible benefits besides the \$100K signing bonus for dentists and the \$250K in student loan repayment:

1. While you would serve “one weekend a month and two weeks per year” as a baseline, the Guard and Reserve are amazingly flexible when it comes to schools and deployments. Typically, a medical professional could expect to serve 90 days once every five years, and have a say in when they volunteer to perform that service.
2. Most medical professionals in the reserves don't get sent overseas or to combat zones unless they request it. The majority backfill stateside bases while full-time officers deploy overseas.
3. The military pays for all continuing education.

*Continued on Page 4*

### EXECUTIVE COMMITTEE:

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### STAFF:

- |                             |                     |
|-----------------------------|---------------------|
| • Executive Director:       | Mr. Al Garver       |
| • Executive Assistant:      | Ms. Jean Strainer   |
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## CONTACT MDA

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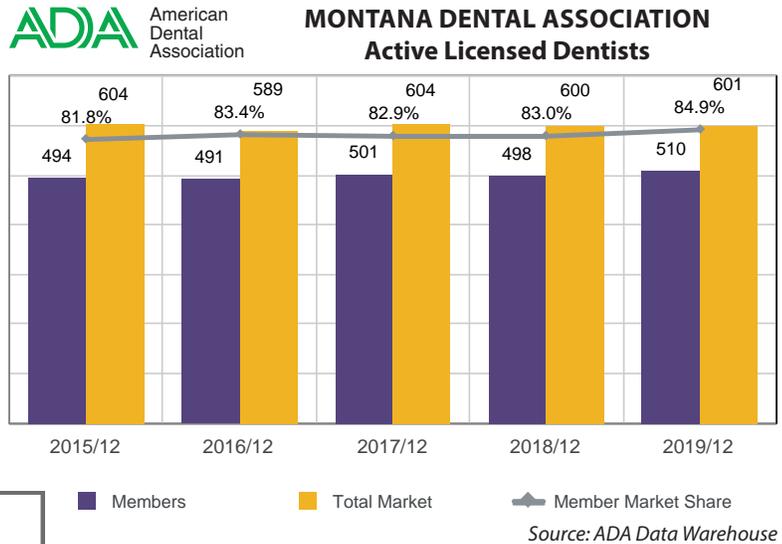
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# NEWS YOU CAN USE

## MDA Membership Market Share Soars to Second in the Nation

MDA's Membership Committee reports that Montana's membership market share finished 2019 with a strong surge to second place in the nation. The accomplishment sets the pace for 2020 as the Board of Directors continue to vet partnerships with companies to provide added member-only services to help you focus more time on your practice and deliver value to your membership. Congratulations, and please continue to network with your colleagues and share fellowship during your local district dental society meetings and events.



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## U.S. Army Reserve...

(Continued from Page 2)

- The healthcare and dental benefits for part-time service are incredible. \$44 a month for single rate or \$228 a month for family rate gets you the same gold-plated health care coverage as active duty military.
- The retirement benefits after 25 years of service are substantial.
- The leadership and training opportunities are hard to put a number on, and it's also difficult to put a value on serving with thousands of fellow patriots.

If anyone is interested in learning more about such service in Montana, contact Sergeant First Class Kelly Heltzel at (509) 484-6471.

# Implants and Full Arch Dentistry

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Friday, March 20, 2020

Fairmont Hot Springs - 8 CDE, Lecture

Featuring Bryan Harris and Chris Morris

View the brochure at [MontanaDental.org](http://MontanaDental.org)

contact [chad.sand@straumann.com](mailto:chad.sand@straumann.com)

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# 2020 Tripartite Membership Dues

Renew your tripartite membership today. Dues are payable by March 31.

Continue to enjoy the many services designed to add value to your membership. ADA, MDA and your local district dental society enhance your ability to achieve success and your excellence as a dentist, and ensure a strong future for the profession.

Please call the Montana Dental Association for more information. Visit [MontanaDental.org](http://MontanaDental.org) to view your statement and pay your dues online.

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*photo by Chris Kamman*



# 2020 ANNUAL MEETING

April 16–17, 2020 | Big Sky, Montana

Register Today!

[www.MontanaDental.org](http://www.MontanaDental.org)

## Actions and Algorithms for Medical Emergencies: How to Save a Life (Including Your Own)

Featured Presentation by Dr. Daniel G. Pompa  
Thursday, 8:00 am–4:30 pm | 6 CEC | Lecture

A crisis situation can, and likely will, occur at some time in your practice. Many potential medical emergencies can be prevented. Gain a comprehensive command of the essential knowledge and skills needed to handle a life-threatening medical crisis.

Medically compromised patients are coming to our offices more than ever before. Acquire “up to the minute” knowledge of actions for dealing with a medical emergency while challenging preconceived or outdated ideas. Dr. Pompa discusses the prevention, preparation, recognition, and management of medical emergencies. The presentation is delivered in an interactive, high energy, multi-media presentation frequently described by attendees as “highly informative,” “engaging,” and “exceptional.” A step-by-step medical approach using basic physical diagnostic methods is reviewed, giving the attendee a clear understanding of these medical findings.

Explore how “conversational history” will uncover medical issues not revealed by the standard health history form. Learn simple, non-invasive critical tests that can reduce overall risks. Define indications for emergency drug use and proper dosages, as well as demonstrate how to assemble and maintain an ideal emergency drug kit. The newest techniques for drug administration will be shown for participants to hone their skills utilizing simulation models and real drugs.

Attendees will receive and review color-coded instructional cards depicting the most common life-threatening situations, providing an easy to follow action-plan for both dentists and team members. Review legal and moral obligations that are presented during a medical crisis.



**Dr. Daniel G. Pompa**, practiced Oral and Maxillofacial Surgery for over 30 years in New York and now lectures full-time. Dentistry Today has cited Dr. Pompa as a “Leader in Continuing Dental Education” for 2018 and 2019”. He has presented over 600 lectures worldwide.

He is a Fellow in both The American Association of Oral and Maxillofacial Surgeons and the International Congress of Oral Implantologists. Dr. Pompa is also an inventor, having been issued a US Patent for his contribution in developing a protocol for CT Guided Surgery in Dental Implantology.

## Learning Objectives:

- Discover three simple chair-side, non-invasive tests to help avoid an emergency
- Recognize the most frequent life-threatening emergencies and know when and why they occur
- Review a systematic approach to treat the most common life-threatening scenarios
- Learn how to develop a plan for the office team when dealing with a crisis event
- Determine when to administer the essential “Top 10” emergency drugs
- Understand legal and moral obligations presented by medical emergencies

## SPECIAL EVENT

### How to Run for the Montana Legislature

Friday, April 17

If you’ve ever considered running for the state legislature in Montana, this class will teach you what it takes to file, fund-raise, door-knock, and arrange media (paid and unpaid) that can turn into a majority of votes on election day. See Friday’s schedule.

## Battling and Beating the Demons of Dental Assisting

Presented by Kevin Henry  
Thursday, 8:00–11:00 am | 2 CEC | Lecture

*Dental assistants want to be compensated fairly, feel respected and look forward to the work they love to do.*

Every day, dental assistants face a variety of challenges in their job. How those challenges are met can affect the professional and personal lives of these valuable team members. In this fast-moving and interactive course, dental assistants will learn how to identify the issues that can “get under their skin” and how to deal with them.

We’ll explore the typical dental assistant’s four main job-related concerns (money, respect, teamwork and attitude) and identify steps to embracing one’s own potential and leadership mindset. Additionally, dental assistants will learn why they are a key part of the dental practice’s business success and what they can do to not only enhance their own careers, but also the bottom line of the business.

### Course Objectives:

Identify on-the-job challenges that could affect performance and happiness

Understand the steps that can be taken to minimize the effects of those challenges

Explore how to have a more productive and fulfilling career as a dental assistant



With more than 16 years in the dental publishing industry, **Kevin Henry** is the former group editorial director for Dental Products Report and managing editor for Dental Economics. He now serves as the co-founder for IgniteDA.net, a community designed to empower, enlighten and educate dental assistants. He speaks to dental assistants throughout the country, reminding them of the important role they play every day in their practice. Kevin was recently named as one of the top five influential voices in the industry on Twitter. You can follow him at @kgh23.

## Radiography Study Class

Presented by Salish Kootenai College Dental Assisting Instructors Danica Luedtke, CDA ,BAS and Jennifer Hoff, CDA, BAS  
Thursday, 1:30–3:30 pm | 2 CEC | Lecture

Montana dental auxiliaries must be certified by the Montana Board of Dentistry before they are allowed to take radiographs. This course offers a comprehensive radiography review for dental assistants needing to take the DANB (Dental Assisting National Board) Radiation Health and Safety exam, the only exam approved by the Board of Dentistry for dental assistants who have not previously been certified.

## Learning to Reduce Stress and finding Work-Life Balance in Dentistry

Presented by Kim McCleskey  
Thursday, 1:30–5:00 pm | 3 CEC | Lecture

In a January 2019 study of 2,053 dentists in the UK, more than half said that stress is affecting their practice. 17.6 % said they had considered suicide. Research shows that 43% of adults suffer adverse health effects from stress. The cost to individuals and organizations continues to climb and we have very little information to implement protocols to combat the issues.

In this lecture you will gain a deeper understanding of what stress does to you and those around you. We’ll uncover the distinction between negative stress and plain old stress of a hard day at work, and provide practical solutions to reduce negative stress and find the pathway to health and happiness.

### Learning Objectives:

Stress is a killer—learn how to identify and implement positive change to protect your health, business, and personal life.

Learn the difference between good stress and negative stress, and tools to make the kind of change that will give you quality of life.

Learn how to reframe stress to use it as a catalyst for change.

## THURSDAY NIGHT MUSIC

The **SunsAh406** are a Helena, Montana, 5-piece ensemble. Tight harmonies and unique song choices make for an ear-catching sound and great dance music. In 2018, they opened for Sawyer Brown’s concert in Montana. *Sponsored by Paradise Dental Technologies.*

# ADJUST YOUR ALTITUDE

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## REGISTER NOW and SAVE \$25

Fee increases after  
December 31, 2019 and  
March 31, 2020

Register online at  
[www.MontanaDental.org](http://www.MontanaDental.org)  
OR complete the registration  
form and mail to MDA.

## HOW TO REGISTER

All attendees must be  
registered to participate  
in courses or events.

Include all names of  
attendees as you would  
like them to appear on  
the conference badge.  
Use additional sheets  
if necessary.

Fill in Registration  
Code and Fee for  
each attendee.

Fill in Course and  
Event Codes that each  
participant will attend.  
Please include the daily  
luncheon buffets you  
plan to attend.

Total conference  
fees for all participants  
and complete the  
payment form.

• *Partial registration is  
not permitted.*

• *Meeting packets will be  
available at the registration  
counter and will be filed by  
the name of each attendee.*

## FEES

	By Dec 31	Jan 1– Mar 31	After Apr 1
1 MDA Member or ADA 11th District Member of (AK, ID, OR, WA)	\$350	\$375	\$425
2 MDA Member using CE Credit	\$325	\$350	\$400
3 MDA Retired Member	\$85	\$110	\$150
4 ADA Member outside 11th District	\$355	\$380	\$430
5 Non-Member Dentist	\$750	\$775	\$825
6 Hygienist	\$120	\$145	\$175
7 Dental Assistant	\$120	\$145	\$175
8 Lab Technician or Office Staff	\$120	\$145	\$175
9 Guest Attending Class, Breaks, Lunch	\$120	\$145	\$175
10 Dental school, hygiene or assistant student	\$30	\$30	\$45

## REGISTRATION CODES

### THURSDAY COURSES

- A** Dr. Daniel Pompa | 6 CEC
- B** Battling and Beating  
the Demons of Dental  
Assisting | 3 CEC
- C** Dental Radiography  
Review | 2 CEC
- D** Learning to Reduce  
Stress | 3 CEC

### FRIDAY COURSES

- E** Dr. Mark Hyman | 6 CEC
- F** Learn How to Build Your  
Practice Referrals | 3 CEC

### THURSDAY EVENTS

- G** President's Lunch/  
General Assembly (dentists only)
- H** Thursday Trade Show Buffet Lunch
- I** President's Reception/  
Award Ceremony

### FRIDAY EVENTS

- J** MoDePAC Breakfast with  
Greg Gianforte
- L** Friday Trade Show Buffet Lunch

### SPECIAL EVENTS

- M** Al Garver/How to Run for the  
Montana Legislature | 0 CEC

## MDA CONFERENCE REGISTRATION

Dentist Name or Employer Name \_\_\_\_\_

Phone \_\_\_\_\_ Primary Email \_\_\_\_\_

Badge Name: First \_\_\_\_\_ Last \_\_\_\_\_

Email \_\_\_\_\_

Registration Code (circle number) **1 2 3 4 5 6 7 8 9 10** Fee \$ \_\_\_\_\_

Course Codes (circle letters) **A B C D E F** Event Codes (circle letters) **G H I J L M**

Badge Name: First \_\_\_\_\_ Last \_\_\_\_\_

Email \_\_\_\_\_

Registration Code (circle number) **1 2 3 4 5 6 7 8 9 10** Fee \$ \_\_\_\_\_

Course Codes (circle letters) **A B C D E F** Event Codes (circle letters) **G H I J L M**

### LODGING

#### Convention Site

Big Sky Resort, (800) 548-4486

#### Room Block Fee

Because MDA has contractual obligations to fill rooms at Big Sky Resort (at a significantly reduced rate), and because we want attendees to stay on-site (for safety and enjoyment during the conference), it is very important to book rooms within our hotel block. If you book your room at Big Sky Resort, the \$100 per-registrant Room Block Fee will be refunded 30 days after the conference ends. If a registrant chooses to not book at Big Sky Resort, this \$100 fee becomes an "out-of-room-block" fee. Please note that while you may be able to secure rooms in Bozeman (out-of-room block) at a lower rate than \$159, they will likely not be four-star quality rooms with stunning views. *The MDA can grant exceptions to this fee for attendees who reside in the greater Bozeman area and require no hotel.*

- Cancellations must be made by April 3, 2020 to receive a refund. No refunds will be issued after that date.
- No refunds can be issued for unattended events or meals.

MDA, PO Box 1154, Helena, MT 59624

toll free (800) 257-4988 | phone (406) 443-2061 | fax (406) 443-1546 | [MDAoffice@MontanaDental.org](mailto:MDAoffice@MontanaDental.org)

### PAYMENT OPTIONS

\$ \_\_\_\_\_ Registration Fees  
 + \$100 Room Block Fee (per person)  
 = \_\_\_\_\_ Total Registration Fee  
*payment options below*

- Check made payable to MDA
- MasterCard | Visa | Discover | AMEX

Credit Card # \_\_\_\_\_

Exp. Date \_\_\_\_\_ CVV Code \_\_\_\_\_

Signature \_\_\_\_\_

Billing Address \_\_\_\_\_

City \_\_\_\_\_ Zip \_\_\_\_\_

Email \_\_\_\_\_  
 (required for receipt)

## Dentistry's Top Game Changers: 20 Innovations for Successful Teams

Presented by Dr. Mark Hyman  
Friday, 8:00 am–4:30 pm | 6 CEC | Lecture



When living life in the fast lane of private practice, how do you improve each patient's experience as you deliver optimal care? Highly successful teams constantly reimagine, reinvent and implement change to assure success during turbulent times. Prepare to laugh and learn about the Top 20 Game Changers!

### Learning Objectives:

- Evaluate and implement advances in dentistry
- Capitalize on individual skills of your dental team members to improve productivity
- Apply new techniques for keeping your team focused and enthused

**Dr. Hyman** is a renowned dentist in Greensboro, NC, and a public speaker whose work is characterized by his warmth, enthusiasm, sense of humor, and passion for dentistry. As an accomplished seminar speaker, he has lectured throughout North America and Europe at every major dental meeting.

Since 2001, Dentistry Today magazine has selected Dr. Hyman as one of the top speakers in dentistry. Dr. Hyman currently serves as an Adjunct Full Professor at the University of North Carolina Adams School of Dentistry in Chapel Hill, NC.



## Learn How to Build Your Practice Referrals Through Internal Marketing

Presented by Kim McCleskey  
Friday, 8:00 am–12:00 pm | 3 CEC | Lecture

Enhancing the patient experience is the secret to a successful growing practice and it can only be done through a focused and intentional internal marketing strategy. In this course, we will lay the foundation and discover the four pillars necessary to create a powerful internal marketing strategy.

With 30 years of experience in the dental field, **Kim McCleskey** has managed individual practices and overseen multiple practices simultaneously as Director of Operations. Kim owned and operated her own consulting business specializing in practice start-ups, practice management, strategic business planning, leadership coaching, team development, and acquisitions. In 2017 Kim merged her company with the Avitus Group to start Avitus Dental Management Solutions, where she built a successful Virtual Insurance Billing company. Today Kim is a practice transition consultant and broker for Professional Transition Strategies.

Kim is a certified professional business coach, a member of the Academy of Dental Management Consultants (ADMC), Dental Expert Network (DEN), and a fellow with the American Association of Dental Office Managers (AADOM).

### Learning Objectives:

- How to stop the revolving door of patient attrition. For good.
- Discover what you have to offer your patients that will persuade them to refer everyone they know to you.
- How to implement a Referral and Reactivation Program

## MoDePAC BREAKFAST

with Rep. Greg Gianforte

Friday, April 17 at 7:00 am

Rep. Greg Gianforte will reflect on his business background in Bozeman and his service in the U.S. House of Representatives. He will also discuss the possibilities of becoming Montana's next governor and how that can affect the legislature and professional boards. Don't miss this great opportunity to connect with Montana's lone congressman.

# Montana Oral Health Foundation Update

## Dr. John Smith

Serving on the MOHF board gives dentists an inside look at how the MDA entities operate. On Friday, September 20, 2019, the MOHF Board met in Helena. Its extended meeting included a comprehensive briefing on investments and investing from three primary speakers:

- **Nick Dietzen** from the Montana Community Foundation highlighted the “Doug and Sue Hadnot Fund” and let us know how advantageous the Montana Endowment Tax Credit is to donors.

- **Gary Lucas** and **Eric Vermulm** of Allied Investments in Billings left the MOHF Board with a good feeling about the efforts they put in to managing MOHF funds. They provided insight into the world of stocks, bonds and investing.

- **Dave Roberts**, a highly successful local retired money manager who managed over 4 billion dollars, spoke about the importance of foundations in our society

and spoke to the diligence and work it takes to be a good investor. Dave also made a donation to MOHF after hearing a story about one of the dental assisting students we gave a scholarship to.

It is tremendously important to the MOHF Board that we be good stewards of your gifts and manage them well. We feel our current advisors are doing a great job for you.

In other business, the MOHF Board awarded scholarships and grants to the Salish Kootenai Dental Assisting Program, the Montana State Dental Assisting and Hygiene program, and to Sprout Oral Health to assist with a start-up plan to provide services to senior residents at nursing homes in western Montana. We will also support community toothbrush and preventive programs in your local areas. If you have a community activity and need help with it, please call the MDA office.

## MOHF Dental Society Challenge

In Nov 2019, the Montana Oral Health Foundation (MOHF) issued a friendly challenge to all 10 district dental societies to make contributions as part of their dues renewal. As of January 8, 2020, 1st District (Kalispell) is leading in number of contributions and 5th District (Helena) is leading in average contribution amount. We encourage all dentists to get contributions in to build up the growing MOHF fund. We also look forward to seeing

the trip packages each district is creating for the MOHF silent auction at the annual meeting!

## Ready for something new?

When you are ready to take that next step, Keystone can help you get the most out of your practice.



Call us at 406-413-0635  
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Dental District	Number of Donors	Dollar Amount
1	12	\$1,100
2	10	\$3,900
3	2	\$200
4	7	\$700
5	6	\$10,410
6	7	\$700
7	2	\$200
8	0	
9	7	\$560
10	4	\$400
<b>Total</b>	<b>57</b>	<b>\$18,170</b>

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# Missoula Dentists Host Veterans Day Event

## Ashley Robertson

MISSOULA, MT—Dr. Sue Tiede and her staff opened their doors on Saturday, Nov 9th, 2019, to serve local veterans. 45 veterans were given a complete dental exam, oral hygiene instructions, cleaning and x-rays; all at no cost. This was the third year in a row it was hosted by Missoula Pediatric Dentistry and Missoula Oral Surgery. Dr. Grant Wiswell and his staff also opened their doors for any extended treatment that was required.

The goal of this event was for veterans to leave the practice with a clean mouth and to be informed of any other dental needs they may have. Both practices refer veterans that may need more dental care to low-cost resources, transferring their records to make it easy.

While the practices scheduled a full day of care, they also accepted walk-ins. All veterans served were



encouraged to return next year. The two practices had the help of three more dental hygienists from other offices who volunteered their time. The team effort allowed many more veterans to be served in a single day.



*(At right)  
Hygienist  
Nadia and  
a veteran*



*(At left)  
Dental  
Assistant  
Kaitlyn, a  
veteran and  
Hygienist  
Ben*



*Dr. Tiede and a veteran*



*Hygienist Brianna and a veteran*



*Dental assistant Brandi and a veteran*

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# Montana Donated Dental Services Reaches \$5 Million in Donated Treatment

## Public-Private Partnership Serves Underserved Montana Residents

HELENA, MT—Volunteers in Montana’s Donated Dental Services (DDS) program have reached the milestone of \$5 million in free comprehensive dental treatment for Montanans with disabilities or who are elderly or medically fragile. Thanks to the generosity of hundreds of Montana dentists and laboratories, people were able to receive dental care they needed, but could not afford.

DDS Montana was founded in 1997 in conjunction with the Montana Dental Association. An initial grant from Montana’s Developmental Disabilities Planning and Advisory Council and matching funds from the state legislature launched the DDS program in 1997. The Council continued financial support through 2003, when the Montana Department of Public Health and Human



Services, Developmental Disabilities Program, began providing a small grant each year to fund the part-time coordinator. Over the past 22 years, support from the state of Montana has totaled \$639,197 (\$29,000 per year), the Montana Dental Association donated professional office space and support for the coordinator valued at \$132,000 (\$6,000 per year), the Montana Oral Health Foundation paid for the office equipment, and the dentists and labs cumulatively provided \$5 million in treatment at no cost.

Dr. David Keim is president of Dental Lifeline Network of Montana, a past president of the Montana Dental Association, and an active DDS volunteer in Kalispell.

“I am so proud of the wonderful dedication of all of the DDS volunteer dentists,” said Dr. Keim. Since the program launched, more than 202 volunteer dentists and 44 dental laboratories gave their time and resources to serve 1,419 people in Montana.”

The DDS coordinator determines eligibility of an individual in need, identifies a dentist in that area who



can perform the care, then serves as liaison between the dental staff and the patient. A DDS volunteer dentist sees patients in their own office on their own schedule and determines the appropriate treatment plan.

To volunteer or apply for Montana DDS services, visit [www.DentalLifeline.org/Montana](http://www.DentalLifeline.org/Montana) or contact Margaret Petrick, Montana Coordinator, at 406.449.9670. Applicants must lack adequate income to pay for dental care and:

- Have a permanent disability, or
- Are elderly (age 65 or older), or
- Qualify as medically fragile.

Due to lengthy wait lists, applications are not being accepted in the following counties: Custer, Missoula, Prairie, Ravalli, Rosebud, Teton, and Yellowstone, unless the applicant is a veteran or medically fragile.

Dental Lifeline Network (DLN) is a national dental charity that manages the Donated Dental Services program in each state, providing access to comprehensive dental care for people with disabilities or who are elderly or medically fragile and have no other way to get help. Through the overwhelming generosity of 16,000 volunteer dentists, 3,500 volunteer laboratories, dental products manufacturers and distributors and local communities, DLN transforms lives through the delivery of life-sustaining and even lifesaving care. These volunteers have provided over \$450 million in dental treatment to more than 155,000 people in all 50 states and the District of Columbia since the start of the first program in Colorado 34 years ago.

Visit [https://www.kulr8.com/donated-dental-services-provides-million-in-free-care/video\\_ccea60ea-2bb8-11ea-8ac2-f30aa7d5fd47.html](https://www.kulr8.com/donated-dental-services-provides-million-in-free-care/video_ccea60ea-2bb8-11ea-8ac2-f30aa7d5fd47.html) for the KULR-8 video on donated dental services.

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**Northern Montana, Highline, NEW LISTING** - Nice office located on the highline area of Northern Montana. Seller is motivated and ready to sell. Seller is relocating out of area. Produce in the \$500 range. Digital office, and ready for new Doctor. 4 op practice and fee for service patients. Rural living in northern Montana. Great opportunity. Call Jared at 208-949-0868 or email [jared@mydentalbroker.com](mailto:jared@mydentalbroker.com).

**NW Montana, NEW LISTING** - (Pending) Great office. 5 ops producing 800 plus, great location in very desirable area, owner wanting to stay on part time. Located in Flathead valley. Email [jared@mydentalbroker.com](mailto:jared@mydentalbroker.com) or call Dr Jared Franson 208-949-0868.

**Southern Montana** - Large metropolitan area. Small 3 op practice producing over 400K. Great location and building for sale also. Great way to get foot in the door in the community or even may be a merger. Please contact Dr Jared Franson @ 208-949-0868 or email [jared@mydentalbroker.com](mailto:jared@mydentalbroker.com)

**Western Montana** - Stand alone building for sale also. Beautiful location and building. Great community. Practice produces over 700. And lots of room for growth. Call today for more info. Dr. Jared Franson @ 208-949-0868 or email [jared@mydentalbroker.com](mailto:jared@mydentalbroker.com)

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Classified ads are available at no charge to MDA members. Contact MDA at 800-257-4988 or [info@montanadental.org](mailto:info@montanadental.org). Visit [www.MontanaDental.org](http://www.MontanaDental.org) for more information and opportunities.

## CLASSIFIEDS

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### **For Sale**

**NO COST DENTAL EQUIPMENT** available for dental outreach events. Looking to host a dental mission or community-based event, such as programs in nursing homes, for veterans, or the homeless? We have ALL the equipment you would need including beautiful new portable ADEC delivery units, a Nomad x-ray unit, and sterilizers. Equipment is available to dentists at NO COST, just return the items in good condition. Contact Dr. Jane Gillette at [drjgillette@SproutOralHealth.org](mailto:drjgillette@SproutOralHealth.org) or 406-868-1549.

### **Component Meeting Calendar 2020**

February 18 @ 6:30 pm – Dist. 1 Kalispell

February 18 @ 6:00 pm – Dist. 2 Missoula

February 24 – No Meeting for Dist. 8  
Lewistown

March 2 @ 7:30 pm – Dist. 7 Havre

March 10 @ 6:30 pm – Dist. 4 Great Falls

March 10 @ 6:00 pm – Dist. 5 Helena

March 10 @ 6:30 pm – Dist. 6 Bozeman

March 10 @ 5:30 pm – Dist. 9 Billings

March 17 @ 6:30 pm – Dist. 1 Kalispell

March 17 @ 6:00 pm – Dist. 2 Missoula

March 30 @ 6:00 pm – Dist. 8 Lewistown

### **Component CE 2020**

Mar 20, Third District/Straumann CE –  
see page 5

### **Montana Board of Dentistry Calendar 2020**

Feb 7, Public Hearing, Helena

Mar 6, Full Board Meeting 10:00 a.m., Helena

Jun 5, Full Board Meeting 10:00 a.m., Helena

Sep 11, Full Board Meeting 10:00 a.m., Helena

Dec 4, Full Board Meeting 10:00 a.m., Helena

### **Other MDA/ADA Meetings 2020**

Apr 15, MDA Board of Directors, Big Sky,  
Montana

Apr 16-17, MDA Annual Meeting, Big Sky,  
Montana

Apr 26-28, ADA/ASDA Lobby Day,  
Washington, DC

Jul 19-24, ADA Conference Week, Chicago  
(President Elect, Management,  
Membership)

Jul 31–Aug 1, Western States Presidents  
Conference, Monterey, CA

TBA, MDA Board Meeting, September  
Sep 18-19, 11th District Pre-Caucus,  
Seattle, WA

Oct 15-19, ADA Annual Meeting, Orlando,  
Florida

### **Other MDA/ADA Meetings 2021**

TBA, MDA Board Meeting, January

TBA, MDA Legislative Day, Helena

May 5, MDA Board of Directors, Big Sky,  
Montana

May 6-7, MDA Annual Meeting, Missoula

Sep 17-18, 11th Pre-Caucus (Seattle)

Oct 12-15, ADA HOD Caucus (Las Vegas)